

Supply Chain Management: Demand Management & Inventory Optimisation

>> This seminar has been designed to provide an insight into current best practice in the areas of Demand Management and Inventory Optimisation – two aspects of Supply Chain Management that can significantly impact the profitability of your business.

Combining theory with real-life case studies and stimulating discussion, MÖBIUS consultants will address such issues as Aligning Inventory with Demand, Customer Service Optimisation, Performance Measurement, Portfolio Management, Make-to-Stock vs. Make-to-Order, Influencing & Prioritising Demand, and New Product Forecasting etc.

>> Why attend?

- Gain insight into current Demand Management & Inventory Optimisation best practice;
- Hear about real-life case studies delivering substantial bottom line business benefits;
- Discover how your Supply Chain can add significant value to your business;
- Learn from the experience of other senior professionals.

*"Some fresh & interesting concepts were discussed that I had not previously thought about".
Siemens Magnet Technology*

>> Dates & Locations:

- **Wednesday 29th September 2010, morning only** – Menzies Pinewood Hotel, Manchester



>> www.mobius.eu

Supply Chain Management: Risk Management

>> Are you part of the 73%?

Most companies design and organise their Supply Chain from a viewpoint of optimal performance in "normal operational conditions", i.e. in an (ideal) world without any disturbance. This is remarkable in view of recent studies showing that "... 73% of global industrial companies suffered from a major Supply Chain disruption in the last 5 years, this is: with a considerable effect on their EBITDA and/or share value".

The Vlerick Management School and MÖBIUS were motivated by this apparent contrast to establish a collaborative research program addressing Supply Chain Risk Management in industrial companies.

>> The seminar will cover:

- The different Supply Chain Risks which significantly impact on industrial companies;
- A proven methodology to quantify the impact of Supply Chain Risks;
- How to define risk-mitigating strategies to reduce the impact of Supply Chain Risks.

"The speaker was knowledgeable and material was easy to follow but with enough depth to get value". Pfizer

>> Dates & Locations:

- **Wednesday 17th November 2010, morning only** – Moor Hall, Maidenhead



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MÖBIUS Supply Chain Seminars

Autumn 2010



www.mobius.eu

Supply Chain Management: Supply Chain Best Practice

>> A competitive Supply Chain is essential for winning in the market; this applies whether the Supply Chain extends globally or is purely within the UK.

Only those companies committed to Supply Chain Best Practice will sustain their competitive advantage.

Discuss best practice with your professional peers of how cost and working capital reductions can be achieved, whilst maintaining or improving customer service. To also hear about MÖBIUS' state of the art Supply Chain techniques join our Supply Chain Best Practice seminar.

>> Why attend?

- Our seminars provide the ideal platform to discuss experiences and best practice with other senior professionals;
- Focused discussions addressing the current challenges;
- The opportunity to hear about MÖBIUS' state of the art techniques.

"MÖBIUS continues to provide interesting seminars which demonstrate their capability in the field of supply chain management". Messier-Dowty Ltd

>> Dates & Locations:

- **Wednesday 6th October 2010, morning only** – The Holiday Inn, Cambridge
- **Wednesday 8th December 2010, morning only** – The Apollo Hotel, Basingstoke

Supply Chain Management: Sales & Operations Planning Business Game

>> An interactive business game designed by MÖBIUS to demonstrate why your company needs Sales & Operations Planning to deliver the best possible business results.

Throughout the course of the game MÖBIUS consultants monitor the discussions of the groups involved, provide feedback on the individual team results and the lessons that can be drawn from them. In many cases the game is run for companies who are intending to implement or improve their Sales & Operations Planning processes.

This game is an excellent tool for raising awareness of how, by planning together in a structured process, the sales and supply sides of a business can deliver the best possible results.

>> What can you expect?

- An interactive workshop
- Challenging team work in small groups
- Practical S&OP knowledge
- Insight into S&OP best practice and how to implement it.

"Well organised and presented, business game well designed and truly enjoyable experience. Learned a lot and would recommend to my colleagues". Exception E M S Ltd

>> Dates & Locations:

- **Wednesday 13th October 2010, morning only** – Stanton House Hotel, Swindon
- **Wednesday 24th November 2010, morning only** – The Heritage Motor Centre, Warwick

Supply Chain Management: NAGARA – Lean Logistics Game

>> NAGARA is a new, highly interactive business game developed by MÖBIUS to demonstrate the benefits of Lean concepts to your business. The game simulates the logistics activities in a distribution centre, from the receipt of customer orders and raw materials, through warehouse operations to dispatch.

Participants familiarise themselves with the environment and operate in a non-Lean situation establishing base-line performance. Successive rounds incorporate a range of Lean improvements, the impact of which is measured by means of relevant KPIs.

During the game and the de-briefing, MÖBIUS consultants will provide theoretical background on the different Lean techniques that can be used to optimise the business processes.

>> What can you expect?

- An interactive workshop
- Gain awareness of the potential benefits of Lean for your organisation
- Practical insight into key Lean techniques to help improve your business processes.

"The event took a chaotic scenario and applied Lean principles to achieve the desired results in such a way that represents reality for functional managers in purchasing, warehousing and logistics". Solid State Logic

>> Dates & Locations:

- **Wednesday 1st December 2010, morning only** – Menzies Pinewood Hotel, Manchester

